



Philadelphia

VIP

2018 Annual Report

About Philadelphia VIP

Philadelphia VIP has a **38-year history** as the only legal aid organization in Philadelphia dedicated to securing pro bono legal assistance for low-income individuals, families, businesses, and nonprofits.

Too often, a person's ability to achieve a fair and just outcome in a legal matter depends not on the merits of the case, but on her/his ability to pay for a lawyer — a **civil justice gap** that offends our fundamental sense of fairness.

Far too many of our neighbors confront daunting legal matters that implicate basic needs and central relationships — housing, income, family composition — on their own and without counsel, solely because they cannot afford to hire an attorney.

VIP exists to help remedy this injustice.

Created by the Philadelphia Bar Association in 1981, VIP has earned a reputation as the city's "hub of pro bono." VIP recruits, trains, and supports thousands of professionals who provide pro bono legal services to VIP's low-income clients.

VIP volunteers represent individuals, small businesses, and nonprofits on civil legal matters in **four priority areas** — preventing homelessness, supporting family stability, maintaining family income, and promoting community economic development. Examples of each are highlighted in this report.

VIP's ultimate vision is saying "yes!" and providing pro bono legal representation to all eligible clients. Please join us in this work.



VIP leverages the powerful resources of the community to provide quality volunteer legal services and ensure access to justice for low-income Philadelphians.



Dear colleagues: We are delighted to share Philadelphia VIP's 2018 Annual Report with you, our friends and partners.

Thanks to your service and support, we are building momentum in addressing the civil justice gap. The case narratives in this report offer a window into the profound impact that pro bono service with VIP has for our clients and volunteers alike. Some highlights from 2018 include:

- Placing 737 new, full representation cases with volunteer attorneys. This was a **10% increase** from 2017 and the **highest level** since the height of the foreclosure crisis a decade ago.
- Having the effectiveness of VIP's work validated in a study by Harvard Law School's Access to Justice Lab. Using divorce cases, the Lab's researchers rigorously assessed VIP's pro bono model, concluding: **"Philadelphia VIP's divorce representation program was effective, spectacularly so. The program made a difference in its participants' lives. There is little more to say."**

As we celebrate these accomplishments, we recognize that tens of thousands of low-income Philadelphians continue to confront critical legal problems without the benefit of an attorney.

This unmet need adds urgency to our strategic plan goal of saying "yes!" to every eligible client seeking assistance and matching each with a volunteer attorney. Stalwart supporters like you are essential to doing so and, thereby, helping to prevent homelessness, preserve income, stabilize families, and support community economic development.

We remain dedicated to being responsible stewards of the investments — of time, talent, and treasure — you are making in our work. Please visit our website (www.phillyvip.org) for our complete audited financial statements and our Form 990.

Thank you for helping VIP expand access to justice. We are humbled by and grateful for your support.

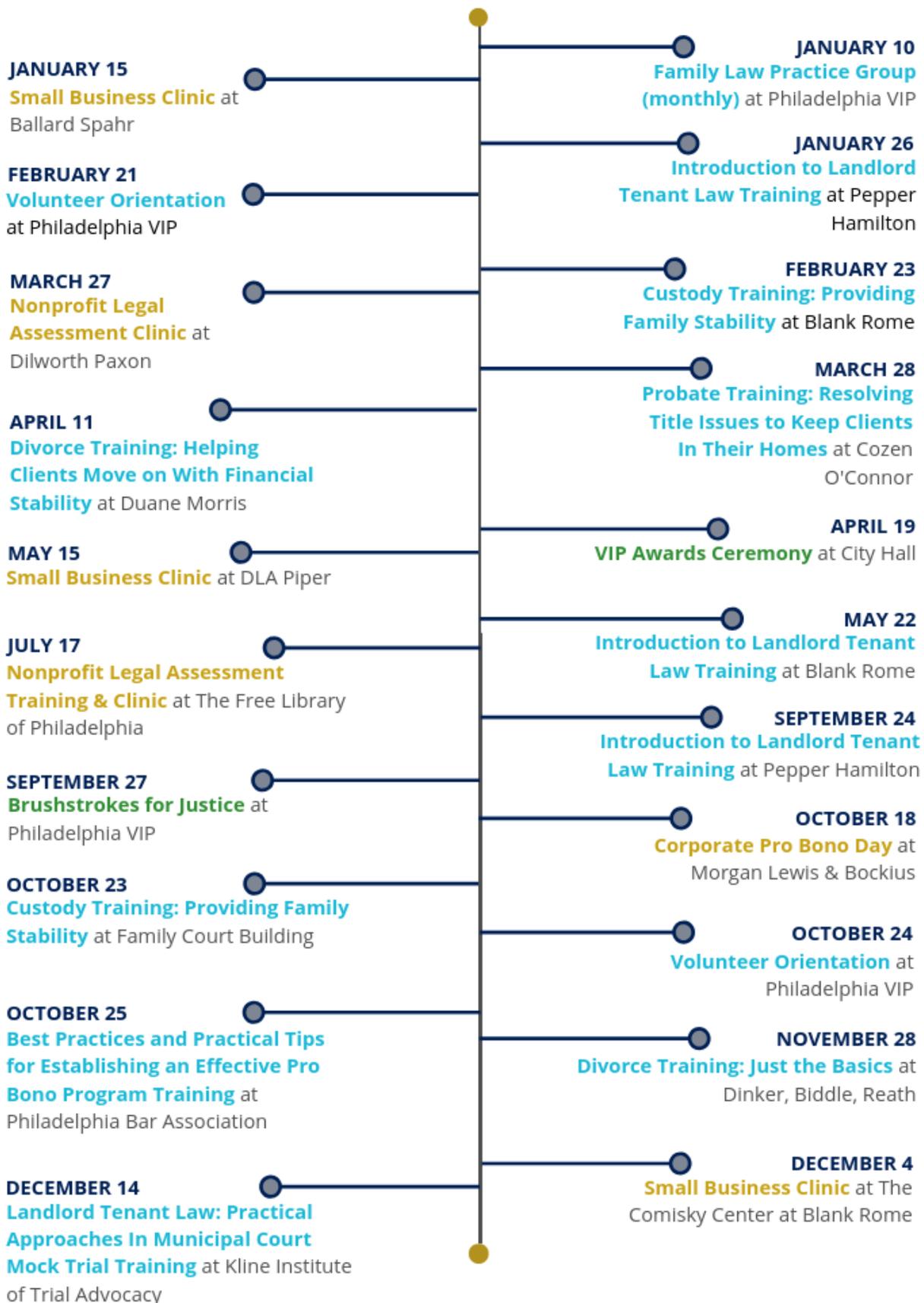
A handwritten signature in blue ink that reads "Alex Braden".

Alex F. Braden
Board President

A handwritten signature in blue ink that reads "Sophie Bryan".

Sophie Bryan
Executive Director

2018: A year in review



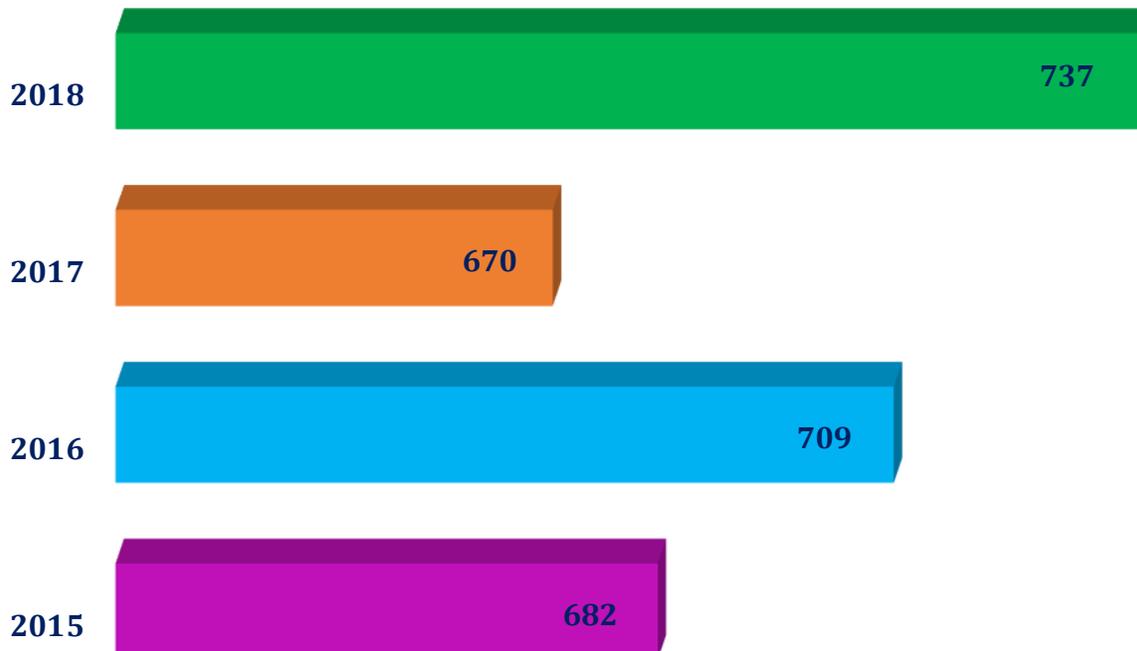
VIP's impact in 2018

VIP volunteers aided close to **3,400** household members, including **1,300** children.

We're grateful to the **181** new volunteers who said "Yes!" to their first cases.



VIP placed more new **full representation** cases with volunteer attorneys in 2018 than during any year in the last decade.



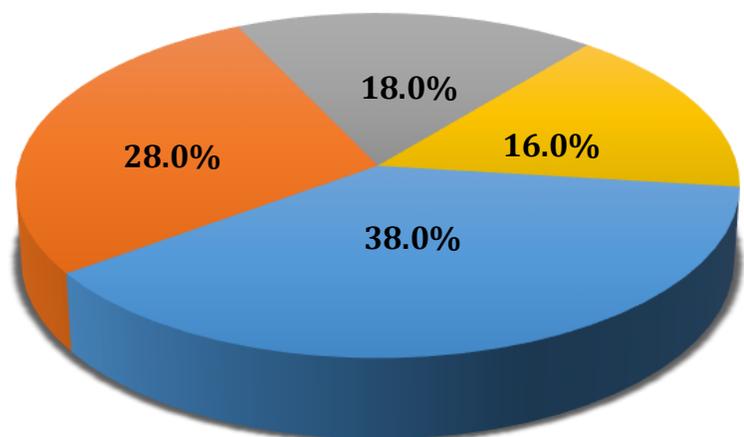
VIP's impact in 2018

We **increased** service across a variety of program areas.

	2017	2018
 Homeownership cases referred	124	140
 Eviction defense cases referred	133	162
 Preserving income cases referred	113	162
 Family law cases referred	192	202
 Value of pro bono services provided to clients	\$3.7 million	\$5.5 million
 Hours of pro bono services provided by volunteers	11,291	15,817

Clients received assistance in four **priority areas**.

- Preventing Homelessness
- Preserving Income
- Supporting Family Stability
- Promoting Community & Economic Development

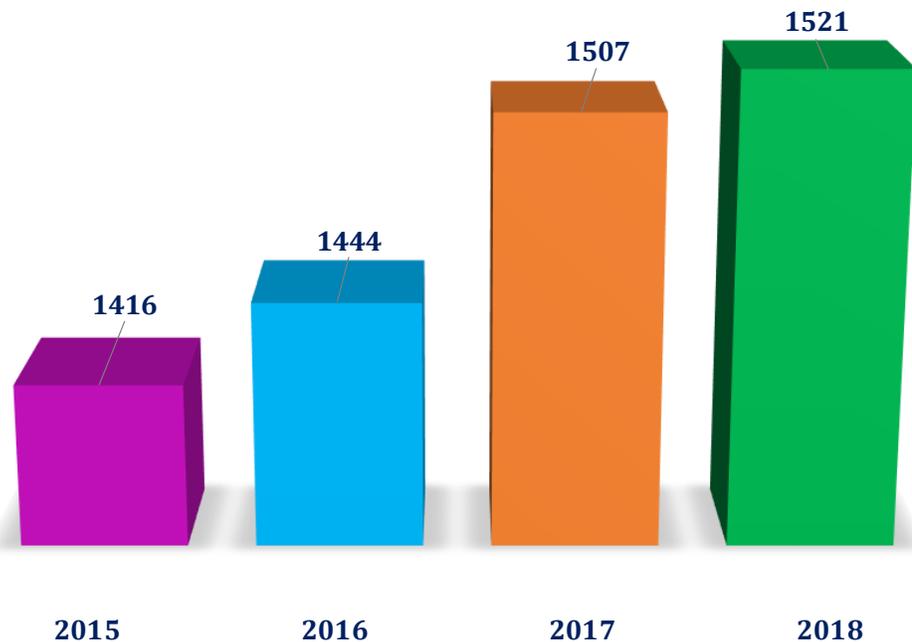


A call to action: please help!

Client Requests for Representation

The need grows every day. Of the **10,000** lawyers in Philadelphia, just over **1,300** are actively working on VIP cases.

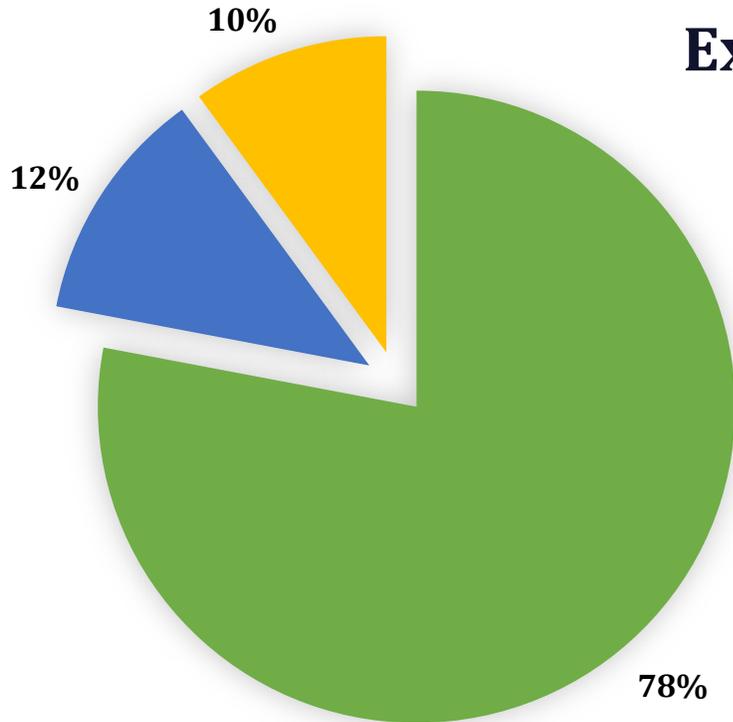
Please volunteer your time and help increase access to justice!



Areas of Highest Need: **Divorce** and **Landlord-Tenant**

- VIP is one of the few providers of free legal assistance in divorce matters, and the **only free provider** in divorces involving a marital estate.
- In 2018, Harvard Law School's Access to Justice Lab released the results of a six-year-long study of the effectiveness of pro bono representation **through VIP** in divorce cases.
- The study found that people for whom VIP sought a volunteer were close to 4 times as likely to have a divorce case filed, and **5 times as likely to receive a divorce**, as those who did not receive assistance.
- Although VIP has increased representation of clients facing eviction, the **need still far exceeds the supply** of volunteers.
- A Philadelphia Bar Association-commissioned study of evictions found that **unrepresented** tenants faced "**disruptive displacement**" **78%** of the time.
- The study also found that tenants with legal representation had a **95% chance of avoiding homelessness** or other potentially life-shattering outcomes.
- VIP is part of the **Philadelphia Eviction Prevention Project**, a multi-agency effort pursuing a collaborative approach — including pro bono representation — to address the City's eviction crisis.

2018 Financial Overview



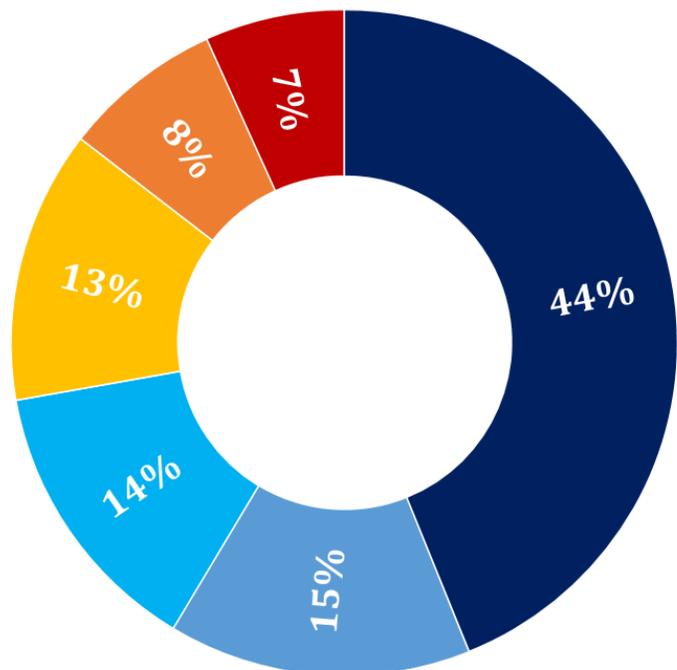
Expenses: \$1,465,016

- Program Services
- Management and General
- Fundraising

Revenues: \$1,379,652

Funding Sources

- Law Firms
- Corporations
- Government Grants/Contracts
- Other Grants/Foundations
- Individuals
- Tangled Title Fund (pass-through)



Preventing Homelessness



Gladys Santiago was the caretaker for Ellen Stevens (not her real name), an elderly homeowner in Philadelphia’s Frankford neighborhood, during some of the final years of Ellen’s life. Gladys provided care for Ellen at home and, in time, Ellen asked Gladys and Gladys’ family to move in with her. Their connection went beyond caregiver and patient. As Gladys puts it, “We built a family. I used to tell Ellen, ‘We’re here with you. We’re going to be here until the end.’” And Gladys and her children did just that. When Ellen passed away without a will in September 2012, Gladys temporarily moved out, but Ellen’s sisters reached out and insisted that Gladys remain in the property. They had their own homes in New Jersey and knew how close Gladys and Ellen had been.

In September 2015 Gladys was continuing to live in and care for the property when she learned it was in danger of being sold at Sheriff’s Sale for unpaid real estate taxes. Ellen had started falling behind on the taxes in 2011, when her health significantly declined. Gladys knew she needed to save the home and reached out to legal services for assistance.

As Gladys was not an heir of Ellen, and had no legal interest in the property, the agreement and cooperation of Ellen’s sisters (the only heirs) was essential for Gladys to preserve the home. There was no question in their minds that Gladys should have the house. They signed paperwork to allow Gladys to be the administrator of Ellen’s estate and penned a letter supporting Gladys becoming the owner of the property. With the guidance of Philadelphia Legal Assistance and Philadelphia VIP, Gladys successfully entered into a payment plan for the delinquent real estate taxes, avoiding Sheriff’s Sale of the home, and has remained on the plan since.

Next, VIP matched Gladys with a volunteer attorney dynamic duo — Amorie Hummel and Amanda Thai of Cozen O’Connor — for her probate case. Gladys says, “There’s not a word out there for those two. So awesome, patient, and good. They took me through everything step-by-step.” Amorie and Amanda energetically navigated each twist and turn with Gladys. The pair had Gladys appointed administrator of Ellen’s estate. They helped her obtain an undue hardship waiver from the Department of Human Services for the medical care that Ellen received at the end of her life. They had Ellen’s sisters sign the remaining paperwork needed to transfer title into Gladys’ name. And they prepared the deed giving Gladys title to her home – which, at long last, was recorded in December 2018.

Ellen’s family’s gift of a home continues to fill Gladys with appreciation. Gladys raised her children there, both when Ellen was alive and after her passing. Since obtaining title, Gladys has begun long-overdue renovations to the home, while remaining in her payment plan for the delinquent real estate taxes, both of which were made possible by having the deed in her name. “Blessings don’t come easy,” Gladys reflects. “What [Ellen] did for me, not even some family members would do. We became family members.” Gladys is grateful for everyone who helped her on the road to homeownership, from Ellen and her sisters, to Philadelphia Legal Assistance, Philadelphia VIP, and Amorie and Amanda. “I appreciate every minute you all gave me.”

Supporting Family Stability

Xiu Shen Lin hadn't seen her child's father in over twelve years. He disappeared when their son, James (not his actual name), was two months old. In the years since, Ms. Lin had taken full responsibility for James' well-being.

Although no one was better-suited to make decisions for her son, she met significant legal roadblocks when Ms. Lin tried to perform basic parental tasks that many would take for granted. She came to Philadelphia VIP for help with one of these basic tasks. James had borne his father's last name since birth, yet had no other connection to the man. James and Ms. Lin decided to remove the father's name from James' birth certificate to reflect this. After VIP enlisted a volunteer attorney to help, the first hurdle arose — the father's whereabouts were unknown.

Ms. Lin asked her neighbors and relatives, but nobody could locate the man and she assumed he had moved to China. For Family Court litigants like Ms. Lin, missing parties can jeopardize the entire case due to the fact that service of original process often is required. Volunteer attorney Evan Caplan overcame this hurdle by publishing notice of the planned name change in a Philadelphia newspaper. James then received an amended birth certificate with his preferred name.

Toward the close of the case, Ms. Lin received word of her uncle's terminal illness. Hoping to see her uncle one more time and to introduce James to China, she rushed to prepare a trip. All went smoothly until the State Department contacted her with distressing news. It could not grant James a passport unless Ms. Lin either proved she had sole legal custody or James' father signed the application. Her only other option was to obtain a court order authorizing her to travel internationally with James. She was stuck, and time was running out.

Ms. Lin returned to VIP for help. Her new volunteer attorney, Nicholas Stevens, prepared to seek the needed court order, but knew the surest approach would be to win Ms. Lin sole custody of her son. As an experiment, he used his law firm's "people finder" to search for James' father. A few phone calls led to a surprising discovery: the father wasn't in China after all; he lived in Philadelphia.

Stevens convinced the man to sign James' passport application, but he could not yet close Ms. Lin's case. He knew that without custody of James, Ms. Lin would continue to face unexpected and disruptive legal hurdles. Stevens asked the Family Court for a hearing to settle Ms. Lin's custody question. James' father failed to appear for the hearing, and Ms. Lin won sole legal and physical custody of her son.

Thanks to Caplan's and Stevens' work, what began as a simple amendment to a birth certificate ended with a life-changing court order. Ms. Lin's dedication to her son now has the authority of the court system behind it, providing peace of mind and security.



Xiu Shen Lin & James

Community Economic Development

Philly Bread began in Pete Merzbacher's home kitchen, with loaves baked for grateful friends and family in spare time Pete found when not working as a line cook at a Philadelphia restaurant. A self-described entrepreneur at heart, Pete launched his wholesale bread bakery – Philly Bread – in 2013. Pete initially rented out a pizzeria after hours, baking his signature Philly Muffins throughout the night. Needing more space, he relocated operations to an old bakery in North Philadelphia, a space his thriving business soon also outgrew.

Pete first connected with Philadelphia VIP's LawWorks program through several of its Small Business Clinics. During the clinics, Pete received legal counsel from volunteer attorneys on both employment compensation agreements and early considerations in identifying and securing a new location. In 2018, confident that Philly Bread was ready for a bigger and more permanent home from which to serve the Philadelphia community, Pete asked LawWorks to find him a volunteer attorney for expert assistance in negotiating a new lease.

LawWorks paired Pete with Anthony Chwastyk, formerly General Counsel at Radwell International and now Associate General Counsel at Capital Health Systems in Trenton, NJ. Anthony was immediately energized by Pete's ambition and commitment to taking his business to the next level. Describing the excitement of working with Pete during this pivotal phase, Anthony said: "You're catching someone on the upswing, in the growth phase of his business." With his background in real estate, Anthony helped negotiate a lease that could support Philly Bread's long-term growth without exposing Pete to unnecessary risk. He also reviewed and advised on various loans and grants that were instrumental in allowing Pete to equip the new space.

Pete describes Philly Bread's new facility in Germantown as "night and day" from its prior locations, and credits this stable home with allowing his team to "make better bread!" As Pete puts it, "I kind of struck gold with Anthony. He would say 'whatever you need help with, just ask me.'"

Pete took him up on the offer. Recently, when Pete hoped to trademark Philly Bread as part of his larger growth strategy, Anthony happily began researching trademark options and relatable intellectual property matters. He learned that Philly Bread did not meet the United States Patent and Trademark Office's criteria for trademarking a business name. So, Anthony connected Pete with a CEO friend who offered a well-honed perspective on Pete's nascent business and how he might consider his growth trajectory.

Philly Bread is now on the cusp of an exciting rebrand that will further establish Pete's delicious fare as a mainstay in Philadelphia's culinary landscape.



Pete Merzbacher

Preserving Household Income

By all accounts, Essie Corbitt should have qualified for the City's subsidized housing program for seniors. She was visually impaired; she met the program's age requirements; and she lived on a modest Supplemental Security Income benefit. In hope of securing affordable, accessible housing, she spent years patiently advancing on the waiting list. But when her turn drew near, one short phrase sent her to the bottom of the list: "Photo ID required."

These seemingly straightforward words can be anything but for low-income Philadelphians like Ms. Corbitt who lack government-issued identification. Such documentation has become essential to finding employment, obtaining housing, applying for benefits, and much more.

Born in rural South Carolina, Ms. Corbitt was never issued a birth certificate, and went through life without official identification. Like many others in her situation, she found herself in a catch-22 when she attempted to access critical services and benefits: she needed a photo ID to obtain a "delayed" birth certificate, but was told she needed a birth certificate to obtain a photo ID.

Stuck in bureaucratic limbo, Ms. Corbitt came to VIP for help. VIP matched her with Marc Zucker, a seasoned commercial litigator and arbitrator/mediator with Weir & Partners LLP. Over the course of his two decades volunteering with VIP, Zucker has developed a niche in helping his pro bono clients surmount ID-related hurdles like the one Ms. Corbitt faced.

Ms. Corbitt's case would have been impossible to navigate without legal counsel. The School District of Philadelphia had lost her primary school records, and she had no nearby relatives who could testify to her place of birth. On top of this, while Zucker was representing her, the boardinghouse where she lived burned down. She lost everything but the literal clothes on her back.

In the wake of this calamity, Zucker submitted an emergency petition to establish the details of Ms. Corbitt's birth. Even when the Court ordered the issuance of a photo ID card for Ms. Corbitt, Zucker's representation did not end. His wife, Karen, a magisterial district judge, bought Ms. Corbitt clothes to replace those she had lost in the fire. Zucker then assisted her, now with ID in hand, in finding low-income housing. He also bought her some new furniture and accompanied her on her move-in day. Ms. Corbitt now has the affordable, accessible housing and access to services she needs – as well as the security that comes with official documentation.

In reflecting on his pro bono service, Zucker says it "provides inspiration and recognition that we participate in a higher calling. That is an immensely satisfying feeling."



2018 Volunteers of the Month

Each month, VIP honors a dedicated volunteer who provided outstanding pro bono legal or professional services to VIP clients. We applaud our 2018 Volunteers of the Month for expanding access to justice. Thank you and congratulations!



The Free Library's
Business Resource &
Innovation Center

Mary Cushing Doherty
High Swartz, LLP



Stacey Simon
High Swartz, LLP



Dale Larrimore
Larrimore & Farnish LLP



Marc Zucker
Weir & Partners LLP



Tim Holman
Smith, Kane, Holman LLC



2018 Volunteers of the Month



Bob Scott
Retired

Andrea Anastasi
ACLU of Pennsylvania



Kyle Dolinsky
Pepper Hamilton LLP



**Deanna Hayes, Amanda
Pasquini & Jordan DiPinto**
Drinker Biddle & Reath LLP



Rich Slavin
Larsson & Scheuritzel

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Peter McDaniels*

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Rachel Sharp*

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*VIP Alumni

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Thank you!

Philadelphia VIP is deeply grateful to our 1,000-plus volunteers. You are fierce advocates for your clients; help transform lives and create opportunity for our fellow Philadelphians; and expand access to justice. We honor your pro bono service.

In alphabetical order, our **2018** volunteers are:

Obinna I. Abara
Udunna Abara
Esuga Abaya
Lawrence W. Abel
Steven H. Abel
David F. Abernethy
Ricki Abrams
Matthew Adler
Elisa Advani
Janice Sued Agresti
Tonny Ahmed
Imiebihoro Ahonkhai
Leen Al-Alami
Lisa Axt Alexander
Seth I. Allen
Reem AlRabiah
Laura P. Amato
Patricia A. Ames
Philip Amoa
Jessica Amoroso
Andrea C. Anastasi
Brandee B. Anderson
Timothy B. Anderson
Jayne Y. Anderson Risk
Victoria Andrews
Licia Ano Marrone
Jessica Anthony

Francine Appleton
Christine Arasin
Christopher Archer
Anne T. Armistead
Joan Arnold
Pamella Arnold-Raison
Anna Arnopolsky
Wilma Arroyo
Samar Aryani-Sabet
James Asali
Robert W. Ashbrook Jr.
Kristen Ashe
Roger Ashodian
Reuben Asia
Stanley Askin M.D.
Lori M. Atkin
Julie A. Auerbach
David Augustin
Lee Awbrey
Jenne Ayers
Reckenson Badet
Michael T. Bailey
Irina Balashova
Michael G. Balent
Esha Bansal
Sarah Elizabeth Baranik de Alarcon

Anthony J. Baratta
Christine Barba
Vincent Barbera
Coryell Barlow
Thomas Barnes
Gwenn Barney
Sohana S. Barot
Caitlin Barrett
Stephen Barrett
Brad Barron
Alexander Barth
Linda Bartosch
Amy Bashore
Alexander V. Batoff
Carlo Batts
Cynthia Bausano
Laura Bautista
Ashley Baxter
Jared Bayer
Renee Bayron
Jennifer A. Bazydlo
Larry Beaser
Jim Beasley Jr.
Lily G. Becker
Mijrane Belizaire
Carey Bell
Robert Bemby
Sheldon Bender
Robert Bender
Gino Benedetti
Bridgitt Bennett
Elizabeth M. Bennett
Samuel Ben-Samuel
James Berardinelli
David Bercovitch
Judy Berkman
Joni Berner
Adam S. Bernick
Kristopher Berr
Dalila Berry
Kristina Bevenour
Patrick Bianchi
Thomas Biron
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Sharon Block
Jillian Bluestone Eisner
David S. Blum
Edward Blumstein
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Mallory M. Briggs
Michael Broadbent
J.J. Broderick
James Brogan
Oliver Brooks
Tarik Brooks
Thomas N. Brown
Justin H. Brown
Geneva C. Brown
David M. Brown
Emmanuel Brown
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Lauren Brown
Ross Bruch
Chastity Bruno
Theresa Brunson
Jeffrey M. Buchakjian
Sariyah S. Buchanan
Jay Buchman
Nathan Buchter
Peter Buckley
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Jared Burns
Tighe Burns
Evan W. Busteed
Kevin M. Buttery
Veronica Byrd
Stephen Francis Caggiano II
Sade Calin
Glenn P. Callahan
Michael Campbell
Michael T. Campbell
Christiane Campbell
Sekou Campbell

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